

Manager II – Program Management

Primary responsibilities include execution of Prime Mission System Integration programs that includes developing, installing and certifying IFF/ADS-B system solutions that comply with Customer performance requirements and Civil/Military Airworthiness requirements. Execution includes developing/managing sub-contractor SOWs, system flight-testing and installations. Position requires a customer focused individual with a technical background who is capable of leading cross-functional IPTs and focusing on simultaneous efforts to ensure program success. The position will also be responsible identifying new customer requirements, anticipated platform upgrades, integrated logistics support and leading capture team planning and execution to win new business.

The individual will be responsible for the execution of business pursuits IAW the Integrated Product Development System (IPDS), representing business planning strategy and execution and early gating process of pursuits. The individual will also work with a team to perform trade studies; identification of new, emerging requirements; customer information briefings, and assist in the execution of new business initiatives.

The individual will be skilled in change management, knowledgeable in managing multiple contract types (CPFF, FFP, DCS, and FMS), risk management, and Earned Value Management (EVM). Solid working knowledge of Export/Import licenses and agreements to ensure fully compliant Export / Import operations. Willingness to engage foreign customers and travel both domestically and internationally as required, (~40% travel).

Required Skills:

- Minimum of 8 years' experience leading multi-disciplined teams, experience creating/pursuing leads and winning military and / or commercial contract awards
- Experience working in the defense and/or aerospace market with U.S. Department of Defense or other Government agencies and OEMs and interfacing with the customer
- Demonstrated experience in leading development programs and Capture/proposals
- Demonstrated ability to initiate and sustain positive customer relationships
- Experience in managing a program IAW an Integrated Program Master Schedule
- Effective communication/presentation, analytical and problem solving skills.
- Demonstrated customer relationship building and collaboration abilities. □ Experience working directly with International customers
- Experience with Export/Import licenses and agreements and SDR policy
- Ability to travel domestically and internationally with an Awareness of international cultural diversities
- Understanding of contract types (FFP, Cost Plus, T&M, etc.), Earned Value, and Risk Management
- PM certification or ability to obtain
- U.S. Citizenship, ability to obtain DoD Secret Clearance within 1 year of start

Desired Skills:

- Certified or ability to be certified Tier 4 PM or higher Earned Value Certification combined with robust knowledge of Prime's Earned Value Management process

- Knowledgeable in Risk Management and the application of Risk Management tools in program execution
- Highly effective leadership and change management skills
- Experience in managing Prime Mission System Avionics integration programs
- Experience with IFF and communication systems
- Six Sigma specialist or equivalent

Required Education (Including Major):

Bachelor of Engineering/Science Degree or Bachelor Degree and equivalent Engineering/Program Management experience.